

RETURN ON INVESTMENT

510%

Solutions:

People Analytics: Vital Statistics Report (VSR) Leadership Development Program

Vital Statistics Report

Company F responded to a detailed series of statements related to the six key indicators of high performance: communication, interactive feedback, accountability, emotional intelligence, structures, and cohesion. The data collected and analyzed from the VSR measures team and leader effectiveness, pinpoints specific strengths and weaknesses, and illustrates the cost of lost productivity.

The initial VSR gives a picture of how effective the surveyed team was at the start of the program.

Legend

ISSUE	PAY ATTENTION	HEALTHY
	> 65	< 80

RED = Low Effectiveness - requires immediate attention
PURPLE = Medium Effectiveness - needs improvement
BLUE = High Effectiveness - continue to build on strengths

Baseline Data (VSR 1)

STRUCTURES

62



COHESION

70

Post-Program Data (VSR 2)



\$ 3,261,781

SIX KEY INDICATORS SUMMARY

COMMUNICATION ACCOUNTABILITY

72

INTERACTIVE FEEDBACK EMOTIONAL INTELLIGENCE

65 69

STRUCTURES COHESION

68 70

Leadership Development Program

Based on the data from the VSR, the program focused on communication and interactive feedback. Live online training and coaching (in 60-minute sessions) were delivered in interleaving segments.

Participants also had access to a company-specific learning experience platform (LXP). The platform gave participants additional online learning content to support their in-session training and included session recordings, should a participant miss a live session.

When surveyed, 100% of the learners from Company F said they would recommend the program.

The Results

TEAM EFFECTIVENESS

OVERALL IMPROVEMENT

+7 Difference +11% Performance

COST OF LOST PRODUCTIVITY

RECLAIMED

\$407,722